



Help **Protect Your Assets** for the price of a cup of coffee...



Despite the fact that many people have a strong family support system, oftentimes a serious illness or injury requires financial resources that otherwise would be used for retirement or left to future generations. The financial implications of long-term care can be so catastrophic to a family that every employee should plan for the realities of aging, the decline of our health, and the choices of how and where long-term care services will be provided. That is why it is important to buy the right kind of insurance (long-term care, life and health care insurance) to protect your retirement assets and maintain financial independence throughout life. The LSU System Asset Protection Program is a risk management tool designed to help you preserve your assets in the event of death or disability.

This program is designed to help you:

- **Protect your retirement savings** - the policy provides a long term care benefit and a life insurance benefit that pay you cash to help prevent the depletion of accumulated savings in the event of disability or death.
- **Preserve your quality of life by retaining your independence in the event of long term disability** - cash payments received in the event of long term disability reduce or eliminate the need to use savings intended for retirement and prevent you from being a financial burden to family and loved ones.
- **Stay at home as long as possible** – fewer people can provide care for their family members in the event of major illness or injury, and more people have to depend on alternatives like nursing homes. Cash you receive from the policy allows you to be cared for in your own home. Home-based care also allows you to pick your own caregivers.

The basic features of the LSU System Asset Protection Program are described in the Q&A section below.

How does the Asset Protection Program Work?

This innovative product combines long-term care insurance with the advantages of traditional whole life insurance. Traditional long-term care policies are designed to cover expenses for care in a nursing home, assisted living facility, adult day care, or the home in the event of long-term disability. However, if the long-term care benefit is never used, the employee loses the investment of his or her premium payments. By combining long-term care benefits with life insurance, the policyholder has the guarantee of long-term care benefits, if needed, and the promise of future life insurance benefits to their beneficiaries.

Here is how the Plan works. You choose the amount of life insurance coverage you need. The whole life insurance policy provides insurance coverage at a guaranteed level premium for your lifetime as long as you pay your premiums. The long-term care benefit paid through the insurance policy is based on the amount of life insurance coverage you choose. Depending on the type and duration of care you need, the policy will pay you up to twice the face value of the life insurance policy plus the full amount of the life insurance remains available to you after the long-term care benefit is paid.

What are the key features?

- Insurance premiums remain level and do not increase with age or inflation adjustments.
- Employees receive a monthly cash benefit, they decide what care is best for them, and they may select their own caregiver.
- A monthly benefit of 4% of the life insurance death benefit is available when the employee is confined to a long-term care facility up to 50 months.
- This monthly benefit is 2% when the employee is receiving home care or adult day care for up to 100 months
- The full life insurance amount remains in force after the long-term care benefit has been paid.
- Employees have the option to buy additional life insurance coverage in the future subject to underwriting.
- The policy is portable.

For example: You buy \$25,000 of life insurance coverage under the Program:

-\$25,000 life insurance benefit is available to your beneficiary at all times.

AND

-\$1,000 per month of long term care benefit for up to 50 months in a long term care facility (total benefit of \$50,000).

OR

-\$500 per month of long term care benefit for up to 100 months for home health care or adult day care (total benefit of \$50,000).

-Total potential benefit = \$75,000

What makes this Program unique?

- You do not lose the investment of your premiums. You will always receive more in death benefits than you paid in premium over the life of the policy.
- Plus, in the event that you use the long-term care benefit you could receive up to twice the face value of the whole life policy.
- The investment of your premiums in this Program can be a smart use of your money, particularly if you use the long-term benefit.

I already have term life insurance, why should I enroll in the Program?

Term life insurance is designed to provide financial security to your family in the event of your death during your working years. This Program is designed to protect your assets throughout your lifetime. For many employees, the best strategy is combining term life coverage with the Asset Protection Program. Term life insurance best meets your needs for life insurance during your working years and the Asset Protection Program preserves your assets during your retirement years and can also help with final expenses.

I'm in my 30s, or 40s, why should I purchase this benefit?

The advantages of enrolling in the Program while young are significant. First, the premiums are lower, and second, you are probably in better health the younger you are.

However, someone who is younger should address their life insurance, disability insurance and retirement investment needs before considering the Asset Protection Plan.

ING representatives are available to help you evaluate whether enrolling in the Asset Protection Plan is right for you.

Who is eligible for this benefit?

If you are an LSU System benefits eligible employee you may enroll in the Program.

Depending on your age and health status you are eligible for up to \$100,000 of coverage.

Can I cover my spouse or dependents?

Spouse and dependent coverage is not available under this Program.

How much does it cost?

The premium you pay is based on the amount of life insurance you choose, your age and your tobacco status. The premium rate is guaranteed to remain fixed as long as you continue to pay your premiums.

What if my employment with the LSU System ends?

The Program is portable and can be changed to direct bill at the same premium rate.

Why did LSU choose ING?

- **ING** is the world's largest company according to *Forbes Magazine's* "Global 2000" list of the world's leading public companies, based on composite rankings for sales, profits, assets and market value (*Forbes*, April 17, 2006).
- **ING** currently offers term life insurance and retirement products to the LSU System faculty and staff.
- **ING's** financial advisors are uniquely positioned to help our employees build and protect their assets.

Can I make changes in my coverage after I enroll?

Yes, you can purchase additional coverage at any time subject to your health status. If approved, premiums for additional coverage will be based on your age and tobacco status at the time you purchase the additional coverage. The premium for your initial coverage will remain the same.

You may cancel your policy at any time.

Where can I get more information about the Program?

For more information, you may contact your campus HR Benefits Representative or contact **ING** directly at 1-800-663-5792.